AHMED SAMIR

Corporate Planning & Governance Manager | FP&A | Accounting Background

10th of Ramadan City, Egypt | Open to Relocation

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PROFESSIONAL SUMMARY

Corporate Planning & Governance Manager with 6+ years of progressive finance experience spanning accounting, FP&A, and business partnering. Experienced in leading corporate planning, budgeting, performance management, and governance initiatives, with strong expertise in translating financial and operational data into strategic insights and supporting executive decision-making. Working closely with senior management to drive business performance and strategic decisions.

CAREER HIGHLIGHTS

- 6+ years of progressive finance experience
- Senior management & strategic decision-making exposure
- DOA, SOPs & internal controls experience
- 5 finance & analytics certifications (CFI, Illinois, Penn, IBM, PwC)
- Corporate planning & budgeting across all departments
- End-to-end budgeting, forecasting & business planning
- Advanced Excel, Power BI & financial modeling proficiency
- Full accounting cycle background: AP/AR, GL, trial balance

PROFESSIONAL EXPERIENCE

Corporate Planning & Governance Manager - IEI (International Engineering Industries) ***Sep 2026 – Present***

- Lead corporate planning and budgeting across departments, developing operating plans, forecasts, and scenario analyses.
- Analyze Budget vs. Forecast vs. Actual performance, identify key variances and business drivers, and provide insights.
- Analyze financial statements and key financial ratios, assessing profitability, liquidity, solvency and efficiency.
- Conduct financial and operational performance analysis across profitability, costs, cash flow, working capital and pricing.
- Deliver monthly management reporting and executive dashboards, translating results into actionable business insights.
- Develop and maintain corporate governance frameworks, including DOA, approval matrices, policies and SOPs.
- Design, reviews, and implement company-wide KPI and performance management frameworks.
- Support organizational development, strategic planning, and business transformation initiatives through cross-functional analysis and executive decision support.

Financial Planning & Analysis (FP&A Analyst) - Delta Carbon Gases Group ***Aug 2023 – Aug 2026***

- Acted as a finance business partner, providing financial insights to support strategic planning and decision-making.
- Led annual budgeting, rolling forecasts, and financial planning across five departments.
- Built financial models to support forecasting, scenario planning, and business performance.
- Analyzed Budget vs Forecast vs Actual variances, identified root causes, and provided actionable recommendations.
- Conducted horizontal, vertical, and ratio analysis to assess company performance, profitability, and financial health.
- Analyzed production and project costs, pricing, and profitability to optimize margins and support commercial decisions.

General Accountant - Delta Carbon Gases Group ***Jan 2020 – Aug 2023***

- Managed Accounts Payable and Accounts Receivable activities, including invoice processing, payments, collections, and reconciliations.
- Monitored daily banking transactions, cash flow movements, and performed bank reconciliations.
- Supported treasury operations, including letters of credit, letters of guarantee, and banking documentation.
- Recorded financial transactions, prepared journal entries, and maintained general ledger accuracy.
- Prepared trial balances and assisted in month-end and year-end financial closing in compliance with accounting standards.

TECHNICAL SKILLS

- Financial Planning & Analysis (FP&A)
- Budgeting, Forecasting & Reforecasting
- Financial Modeling & Scenario Analysis
- Horizontal, Vertical & Variance Analysis
- Financial Statement Analysis (Ratio Analysis)
- Cost, Pricing & Profitability Analysis
- Power BI & Advanced Excel
- Corporate Planning & Business Planning
- Business Performance Management
- Management Reporting & Executive Dashboards
- Corporate Governance & Policy Development
- KPI Design & Performance Management
- ERP System (In-house) - Financial Operations & Reporting
- DOA & SOP

SOFT SKILLS

- Communication & Stakeholder Management
- Problem Solving & Analytical Thinking
- Time Management
- Strategic Thinking & Leadership
- Project Coordination & Planning
- Attention to Detail

EDUCATION

Bachelor of Business Administration - Accounting (English Section)
Higher Technological Institute (HTI) | GPA: 3.25 (Very Good) | 2019

COURSES & CERTIFICATIONS

Financial Modeling and Analysis Specialization - Corporate Finance Institute (CFI), 2026

- Financial statement analysis: profitability, liquidity, leverage & efficiency ratios
- Financial modeling techniques and corporate strategy frameworks
- Business valuation and strategic decision support

Financial Analysis Specialization - University of Illinois Urbana Champaign, 2026

- Fundamentals of financial analysis, accounting, and corporate finance principles
- Financial statement analysis and cost-volume-profit (CVP) analysis
- Budgeting, performance measurement, and data-driven decision-making

Business Analytics Specialization - University of Pennsylvania, 2026

- Marketing, People, Operations, and Accounting Analytics for data-driven business decisions
- Capstone project applying analytics to a real-world business strategy challenge

Data Analysis & Presentation Skills - PwC, 2023

- Data-driven decision-making and problem solving with Excel
- Data visualization with Advanced Excel and effective business presentations

IBM Data Analyst Professional Certificate, 2023

- Data analytics fundamentals and Excel-based data analysis
- Data visualization and dashboards with Excel and Cognos

LANGUAGES

Arabic: Native | English: Very Good